

## Qualification Pack



# Seed Processing Plant - Supervisor

QP Code: AGR/Q7105

Version: 3.0

NSQF Level: 5

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## Qualification Pack

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## Qualification Pack

### AGR/Q7105: Seed Processing Plant - Supervisor

#### Brief Job Description

A Seed Processing Plant Supervisor is responsible for supervising the seed production activities in a seed processing plant to ensure that the processed seeds meet the expected quality standards. The person oversees the preparation of work area and seed processing machineries along with seed processing activities.

#### Personal Attributes

The individual must have managerial abilities such as planning, organising, decision-making, problem-solving etc. The person must have an aptitude for machines along with the ability to lead a team to achieve the organisational goals.

#### Applicable National Occupational Standards (NOS)

##### Compulsory NOS:

1. [AGR/N7119: Plan and supervise the preparation for seed processing](#)
2. [AGR/N7121: Supervise the seed processing operation](#)
3. [AGR/N7123: Supervise the recording and maintenance of seed processing data](#)
4. [AGR/N9911: Ensure adherence to health and safety guidelines at work](#)
5. [AGR/N9923: Manage and lead a team effectively](#)
6. [DGT/VSQ/N0103: Employability Skills \(90 Hours\)](#)

#### Qualification Pack (QP) Parameters

|                   |                                |
|-------------------|--------------------------------|
| <b>Sector</b>     | Agriculture                    |
| <b>Sub-Sector</b> | Agriculture Industries         |
| <b>Occupation</b> | Seed Production and Processing |
| <b>Country</b>    | India                          |
| <b>NSQF Level</b> | 5                              |
| <b>Credits</b>    | 16                             |

### Qualification Pack

|   |   |
|---|---|
| <b>Aligned to NCO/ISCO/ISIC Code</b>                      | NCO-2015/NIL  |
| <b>Minimum Educational Qualification &amp; Experience</b> | <p>Completed 2nd year of UG (UG Diploma)<br/>OR<br/>Pursuing 2nd year of UG (and continuous education)<br/>OR<br/>Completed 2nd year diploma after 12th<br/>OR<br/>Pursuing 2nd year of 2-year diploma after 12th<br/>OR<br/>12th pass with 1 year Vocational Education &amp; training (NTC or NAC or CITS)<br/>OR<br/>Completed 3 year diploma after 10th with 1 Year of experience relevant experience<br/>OR<br/>12th grade Pass with 2 Years of experience relevant experience<br/>OR<br/>10th grade pass with 4 Years of experience relevant experience<br/>OR<br/>Previous relevant Qualification of NSQF Level (Level 4 and with minimum education as 8th Grade pass) with 3 Years of experience relevant experience<br/>OR<br/>Previous relevant Qualification of NSQF Level (Level 4.5 with 1.5- year relevant experience)</p> |
| <b>Minimum Level of Education for Training in School</b>  |   |
| <b>Pre-Requisite License or Training</b>                  | NA  |
| <b>Minimum Job Entry Age</b>                              | 21 Years  |
| <b>Last Reviewed On</b>                                   | NA  |
| <b>Next Review Date</b>                                   | 30/12/2024  |
| <b>NSQF Approval Date</b>                                 | 30/12/2021  |
| <b>Version</b>  | 3.0   |
| <b>Reference code on NQR</b>                              | QG-05-AG-00301-2023-V1.1-ASCI   |
| <b>NQR Version</b>  | 1.1   |

## Qualification Pack

### AGR/N7119: Plan and supervise the preparation for seed processing

#### Description

This OS unit is about ensuring preparation of work area and the seed processing machineries for the processing of seeds.

#### Scope

The scope covers the following :

- Check seed lots and plan seed processing
- Supervise the preparation of work area
- Supervise the preparation of seed processing machineries

#### Elements and Performance Criteria

##### *Check seed lots and plan seed processing*

To be competent, the user/individual on the job must be able to:

- PC1.** obtain the production order details from the manager such as the types of seeds to be processed, quantity, turnaround time, etc.
- PC2.** match the batch size and weight of the seed lots received for processing with the information obtained from the supplier
- PC3.** check the quality of raw seeds before seed processing to ensure compliance with the organisational quality standards
- PC4.** report any issues with the seed lots to the seed processing plant manager
- PC5.** plan seed processing efficiently, considering the processing time for different types of seeds, processing capacity of the seed processing machineries and available manpower
- PC6.** arrange for seed lots to be grouped based on homogeneity to avoid mixing of different types of seed lots
- PC7.** prepare the shift schedule for seed processing machinery operators and workers
- PC8.** allot work to the operators and workers as per the shift schedule
- PC9.** instruct the machine operators and workers to adhere to the established quality standards while handling raw seeds
- PC10.** arrange for the safe transfer of raw seeds from the storage area to the seed processing area

##### *Supervise the preparation of work area*

To be competent, the user/individual on the job must be able to:

- PC11.** check the availability of the necessary tools, equipment and PPE for seed processing
- PC12.** arrange for the faulty tools, equipment and PPE to be repaired or replaced
- PC13.** instruct the relevant personnel to clean the work area and apply the approved disinfectant/ sanitisers
- PC14.** arrange for any infrastructure repair and maintenance needs to be addressed such as plugging leakages in the work area or repair of the walls/ ceiling
- PC15.** ensure the availability of electricity and sufficient backup/ alternate arrangement for operating various machineries

## Qualification Pack

### *Supervise the preparation of seed processing machineries*

To be competent, the user/individual on the job must be able to:

- PC16.** perform pre-operation checks on the seed processing machineries such as the scalper, air screen cleaner, gravity separator, indented cylinder, treater, etc.
- PC17.** ensure the machine accessories and fittings such as valves, bowls and pipes are attached correctly
- PC18.** instruct the machine operator(s) to perform preparation activities such as lubrication, tightening the nut and bolts, cleaning and sterilisation of the machineries, etc.
- PC19.** arrange for repair and maintenance of the machineries for any issues identified during the check
- PC20.** ensure there is recommended temperature, humidity and air circulation for the safe operation of seed processing machineries

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** relevant information to be obtained from the seed processing plant manager before seed processing such as types of seeds to be processed, quantity, turnaround time, etc.
- KU2.** the process of calculating the batch size and weight and checking the quality of raw seeds received at the seed processing plant
- KU3.** different factors to be considered for planning efficient seed processing such as the processing time for different types of seed, processing capacity of the seed processing machineries, available manpower, etc.
- KU4.** the practice of grouping seed lots based on homogeneity to avoid mixing of different types of seed lots during processing
- KU5.** the process of preparing the shift schedule for seed processing machinery operators and workers and allotting work
- KU6.** the safe handling of raw seeds to ensure compliance with the established quality standards
- KU7.** various machineries, tools, equipment and PPE required for seed processing
- KU8.** importance of ensuring that only the trained personnel operate the seed processing machinery
- KU9.** use of the approved disinfectant/ sanitisers for cleaning the seed processing area
- KU10.** basic repair and maintenance of the seed processing plant infrastructure
- KU11.** the importance of ensuring the availability of electricity and sufficient backup/ alternate arrangement for operating various seed processing machineries with minimum interruptions
- KU12.** how to conduct pre-operation checks on the seed processing machineries such as the scalper, air screen cleaner, gravity separator, indented cylinder, treater, etc.
- KU13.** various accessories and fittings used with seed processing machineries such as valves, bowls, pipes, etc.
- KU14.** pre-operation preparation of seed processing machineries such as lubrication, tightening the nut and bolts, cleaning and sterilisation of the machineries, etc.
- KU15.** the process of undertaking the repair and maintenance of the seed processing machineries through co-ordination with the technician/ manufacturer

## Qualification Pack

**KU16.** the importance of ensuring recommended temperature, humidity and air circulation for the safe operation of seed processing machineries

### Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write work-related notes and maintain relevant records
- GS2.** read the relevant literature to get latest updates about the field of work
- GS3.** listen attentively to understand the information/ instructions being shared by the speaker
- GS4.** communicate politely and professionally
- GS5.** plan and prioritise tasks to ensure timely completion
- GS6.** evaluate all possible solutions to a problem to select the best one
- GS7.** co-ordinate with the co-workers to achieve work objectives
- GS8.** identify possible disruptions to work and take appropriate preventive measures
- GS9.** take quick decisions to deal with workplace emergencies/ accidents

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes  | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|---|--------------|-----------------|---------------|------------|
| <i>Check seed lots and plan seed processing</i>   | <b>10</b>    | <b>14</b>       | -             | <b>12</b>  |
| <b>PC1.</b> obtain the production order details from the manager such as the types of seeds to be processed, quantity, turnaround time, etc.  | -            | -               | -             | -          |
| <b>PC2.</b> match the batch size and weight of the seed lots received for processing with the information obtained from the supplier  | -            | -               | -             | -          |
| <b>PC3.</b> check the quality of raw seeds before seed processing to ensure compliance with the organisational quality standards  | -            | -               | -             | -          |
| <b>PC4.</b> report any issues with the seed lots to the seed processing plant manager   | -            | -               | -             | -          |
| <b>PC5.</b> plan seed processing efficiently, considering the processing time for different types of seeds, processing capacity of the seed processing machineries and available manpower | -            | -               | -             | -          |
| <b>PC6.</b> arrange for seed lots to be grouped based on homogeneity to avoid mixing of different types of seed lots  | -            | -               | -             | -          |
| <b>PC7.</b> prepare the shift schedule for seed processing machinery operators and workers  | -            | -               | -             | -          |
| <b>PC8.</b> allot work to the operators and workers as per the shift schedule   | -            | -               | -             | -          |
| <b>PC9.</b> instruct the machine operators and workers to adhere to the established quality standards while handling raw seeds  | -            | -               | -             | -          |
| <b>PC10.</b> arrange for the safe transfer of raw seeds from the storage area to the seed processing area   | -            | -               | -             | -          |
| <i>Supervise the preparation of work area</i>   | <b>12</b>    | <b>14</b>       | -             | <b>10</b>  |
| <b>PC11.</b> check the availability of the necessary tools, equipment and PPE for seed processing   | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC12.</b> arrange for the faulty tools, equipment and PPE to be repaired or replaced  | -            | -               | -             | -          |
| <b>PC13.</b> instruct the relevant personnel to clean the work area and apply the approved disinfectant/ sanitisers  | -            | -               | -             | -          |
| <b>PC14.</b> arrange for any infrastructure repair and maintenance needs to be addressed such as plugging leakages in the work area or repair of the walls/ ceiling                    | -            | -               | -             | -          |
| <b>PC15.</b> ensure the availability of electricity and sufficient backup/ alternate arrangement for operating various machineries   | -            | -               | -             | -          |
| <i>Supervise the preparation of seed processing machineries</i>  | <b>8</b>     | <b>12</b>       | -             | <b>8</b>   |
| <b>PC16.</b> perform pre-operation checks on the seed processing machineries such as the scalper, air screen cleaner, gravity separator, indented cylinder, treater, etc.              | -            | -               | -             | -          |
| <b>PC17.</b> ensure the machine accessories and fittings such as valves, bowls and pipes are attached correctly  | -            | -               | -             | -          |
| <b>PC18.</b> instruct the machine operator(s) to perform preparation activities such as lubrication, tightening the nut and bolts, cleaning and sterilisation of the machineries, etc. | -            | -               | -             | -          |
| <b>PC19.</b> arrange for repair and maintenance of the machineries for any issues identified during the check  | -            | -               | -             | -          |
| <b>PC20.</b> ensure there is recommended temperature, humidity and air circulation for the safe operation of seed processing machineries   | -            | -               | -             | -          |
| <b>NOS Total</b>   | <b>30</b>    | <b>40</b>       | -             | <b>30</b>  |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |  |
|----------------------------|--|
| <b>NOS Code</b>            | AGR/N7119  |
| <b>NOS Name</b>            | Plan and supervise the preparation for seed processing |
| <b>Sector</b>              | Agriculture  |
| <b>Sub-Sector</b>          | Agriculture Industries                                 |
| <b>Occupation</b>          | Seed Production and Processing                         |
| <b>NSQF Level</b>          | 5  |
| <b>Credits</b>             | 2  |
| <b>Version</b>             | 2.0  |
| <b>Last Reviewed Date</b>  | 30/12/2021   |
| <b>Next Review Date</b>    | 30/12/2024   |
| <b>NSQC Clearance Date</b> | 30/12/2021   |

## Qualification Pack

### AGR/N7121: Supervise the seed processing operation

#### Description

This OS is about supervising various seed processing activities performed at a seed processing plant.

#### Scope

The scope covers the following :

- Monitor seed processing
- Monitor productivity and compliance with the environment policy

#### Elements and Performance Criteria

##### *Monitor seed processing*

To be competent, the user/individual on the job must be able to:

- PC1.** ensure the machine operators follow the Standard Operating Procedure (SOP) recommended by the manufacturer to operate various seed processing machineries
- PC2.** co-ordinate with the maintenance team or manufacturer for prompt repair and replacement of the machineries to minimise the impact on productivity
- PC3.** ensure that the necessary processes such as pre-cleaning, cleaning, fine-cleaning and grading are carried out according to the type and condition of the raw seeds
- PC4.** examine the quality of seeds through various stages of processing to ensure compliance with the established quality standards
- PC5.** ensure correct weight in the seed bags or containers
- PC6.** ensure the seed bags or containers are labelled with the required and correct information as per the applicable regulatory requirements
- PC7.** instruct the machine operators and workers to use the recommended PPE during the seed processing operation

##### *Monitor productivity and compliance with the environment policy*

To be competent, the user/individual on the job must be able to:

- PC8.** co-ordinate with the relevant personnel to ensure that seed processing is completed within the agreed schedule with the minimum wastage of seeds
- PC9.** deal with any unforeseen circumstances as per the organisational policy or escalate to the higher authority
- PC10.** monitor compliance with the health and hygiene guidelines in the production area
- PC11.** ensure the optimisation of resources such as water/ electricity/ production material
- PC12.** instruct the workers to segregate waste into the appropriate categories
- PC13.** ensure recycling and disposal of different types of waste as per the regulatory requirements

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

## Qualification Pack

- KU1.** the SOP for operating various seed processing machineries and importance of following it
- KU2.** common repair and maintenance needs of the seed-processing machineries
- KU3.** the importance and process of getting the seed-processing machineries repaired by a qualified technician or the manufacturer
- KU4.** importance of getting the machineries repaired promptly to minimise the impact on productivity
- KU5.** whole seed processing procedure and the various operations such as pre-cleaning, cleaning, fine-cleaning and grading
- KU6.** selection of the appropriate seed processing methods according to the type and condition of the raw seeds
- KU7.** the importance and process of examining the quality of seeds through various stages of processing to ensure compliance with the established quality standards
- KU8.** the importance of ensuring correct weight in seed bags or containers and labelling them with the required information
- KU9.** the importance of completing the seed processing operation within the agreed schedule with the minimum wastage of seeds
- KU10.** the process of dealing with contingencies and escalating issues to the higher authority in the organisation
- KU11.** the process of monitoring compliance with the health and hygiene guidelines in the production area
- KU12.** benefits of optimising the usage of resources such as water, electricity and production material
- KU13.** the process of segregating waste into different categories
- KU14.** the process of recycling and disposing different types of waste as per the regulatory requirements

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write work-related notes and maintain relevant records
- GS2.** read the relevant literature to get latest updates about the field of work
- GS3.** listen attentively to understand the information/ instructions being shared by the speaker
- GS4.** communicate clearly and politely with co-workers and clients
- GS5.** plan and prioritise tasks to ensure timely completion
- GS6.** evaluate all possible solutions to a problem to select the best one
- GS7.** co-ordinate with co-workers to achieve work objectives
- GS8.** identify possible disruptions to work and take appropriate preventive measures
- GS9.** take quick decisions to deal with workplace emergencies/ accidents

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <i>Monitor seed processing</i>   | <b>16</b>    | <b>18</b>       | -             | <b>14</b>  |
| <b>PC1.</b> ensure the machine operators follow the Standard Operating Procedure (SOP) recommended by the manufacturer to operate various seed processing machineries          | -            | -               | -             | -          |
| <b>PC2.</b> co-ordinate with the maintenance team or manufacturer for prompt repair and replacement of the machineries to minimise the impact on productivity                  | -            | -               | -             | -          |
| <b>PC3.</b> ensure that the necessary processes such as pre-cleaning, cleaning, fine-cleaning and grading are carried out according to the type and condition of the raw seeds | -            | -               | -             | -          |
| <b>PC4.</b> examine the quality of seeds through various stages of processing to ensure compliance with the established quality standards                                      | -            | -               | -             | -          |
| <b>PC5.</b> ensure correct weight in the seed bags or containers   | -            | -               | -             | -          |
| <b>PC6.</b> ensure the seed bags or containers are labelled with the required and correct information as per the applicable regulatory requirements                            | -            | -               | -             | -          |
| <b>PC7.</b> instruct the machine operators and workers to use the recommended PPE during the seed processing operation   | -            | -               | -             | -          |
| <i>Monitor productivity and compliance with the environment policy</i>   | <b>14</b>    | <b>22</b>       | -             | <b>16</b>  |
| <b>PC8.</b> co-ordinate with the relevant personnel to ensure that seed processing is completed within the agreed schedule with the minimum wastage of seeds                   | -            | -               | -             | -          |
| <b>PC9.</b> deal with any unforeseen circumstances as per the organisational policy or escalate to the higher authority  | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes  | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|---|--------------|-----------------|---------------|------------|
| <b>PC10.</b> monitor compliance with the health and hygiene guidelines in the production area             | -            | -               | -             | -          |
| <b>PC11.</b> ensure the optimisation of resources such as water/ electricity/ production material         | -            | -               | -             | -          |
| <b>PC12.</b> instruct the workers to segregate waste into the appropriate categories                      | -            | -               | -             | -          |
| <b>PC13.</b> ensure recycling and disposal of different types of waste as per the regulatory requirements | -            | -               | -             | -          |
| <b>NOS Total</b>  | <b>30</b>    | <b>40</b>       | <b>-</b>      | <b>30</b>  |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |   |
|----------------------------|---|
| <b>NOS Code</b>            | AGR/N7121                               |
| <b>NOS Name</b>            | Supervise the seed processing operation |
| <b>Sector</b>              | Agriculture                             |
| <b>Sub-Sector</b>          | Agriculture Industries                  |
| <b>Occupation</b>          | Seed Production and Processing          |
| <b>NSQF Level</b>          | 5                                       |
| <b>Credits</b>             | 2                                       |
| <b>Version</b>             | 2.0                                     |
| <b>Last Reviewed Date</b>  | 30/12/2021                              |
| <b>Next Review Date</b>    | 30/12/2024                              |
| <b>NSQC Clearance Date</b> | 30/12/2021                              |

## Qualification Pack

# AGR/N7123: Supervise the recording and maintenance of seed processing data

## Description

This OS unit is about supervising the recording and maintenance of different types of seed-processing data. It also covers reviewing and auditing of records.

## Scope

The scope covers the following :

- Supervise the recording of data
- Supervise the maintenance of records
- Review and audit the records

## Elements and Performance Criteria

### *Supervise the recording of data*

To be competent, the user/individual on the job must be able to:

- PC1.** supervise the recording of relevant data in the physical registers and/ or the organisation's Enterprise Resource Planning (ERP) system, regarding the seed lots received for processing
- PC2.** ensure the data regarding seed lots found unfit for processing is recorded
- PC3.** supervise the documentation of information regarding the use of various machineries during seed processing such as the output and breakdown
- PC4.** instruct the relevant personnel to record data with respect to the different types of seeds processed, batch size, wastage of seeds, along with the relevant observations and deviations
- PC5.** ensure recording of data regarding the seeds packed, labelled and stored

### *Supervise the maintenance of records*

To be competent, the user/individual on the job must be able to:

- PC6.** arrange for the safe storage of physical and electronic records, ensuring access only by authorised personnel
- PC7.** ensure data backup is created to protect against accidental loss

### *Review and audit the records*

To be competent, the user/individual on the job must be able to:

- PC8.** review the records periodically to ensure the accuracy of the information
- PC9.** co-ordinate with the relevant personnel for the audit of records to ensure compliance with the regulatory requirements

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

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- KU1.** relevant information to be recorded with respect to the seeds received at the seed processing plant such as the supplier's details, date of receipt, weight and quality including information about the seeds found unfit for processing and returned to the supplier
- KU2.** relevant information to be recorded regarding various machineries used during seed processing such as the output and breakdown
- KU3.** details to be recorded regarding different types of seeds processed, batch size, wastage of seeds, along with seeds packed, labelled and stored
- KU4.** use of the Enterprise Resource Planning (ERP) system used by the organisation
- KU5.** the importance and process of creating data backup to protect against accidental loss and ensuring access by authorised personnel only
- KU6.** the process of reviewing the records to ensure their accuracy and getting them audited to ensure compliance with the regulatory requirements

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** maintain work-related records
- GS2.** read the relevant literature to get latest updates about the field of work
- GS3.** communicate politely and professionally
- GS4.** listen attentively to understand the information/ instructions being given
- GS5.** plan and schedule tasks for efficient use of time
- GS6.** take quick decisions to deal with workplace emergencies/ accidents
- GS7.** identify possible disruptions to work and take appropriate preventive measures
- GS8.** co-ordinate with the co-workers to achieve the work objectives

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <i>Supervise the recording of data</i>   | <b>14</b>    | <b>20</b>       | -             | <b>14</b>  |
| <b>PC1.</b> supervise the recording of relevant data in the physical registers and/ or the organisation's Enterprise Resource Planning (ERP) system, regarding the seed lots received for processing | -            | -               | -             | -          |
| <b>PC2.</b> ensure the data regarding seed lots found unfit for processing is recorded   | -            | -               | -             | -          |
| <b>PC3.</b> supervise the documentation of information regarding the use of various machineries during seed processing such as the output and breakdown  | -            | -               | -             | -          |
| <b>PC4.</b> instruct the relevant personnel to record data with respect to the different types of seeds processed, batch size, wastage of seeds, along with the relevant observations and deviations | -            | -               | -             | -          |
| <b>PC5.</b> ensure recording of data regarding the seeds packed, labelled and stored   | -            | -               | -             | -          |
| <i>Supervise the maintenance of records</i>  | <b>8</b>     | <b>10</b>       | -             | <b>8</b>   |
| <b>PC6.</b> arrange for the safe storage of physical and electronic records, ensuring access only by authorised personnel  | -            | -               | -             | -          |
| <b>PC7.</b> ensure data backup is created to protect against accidental loss   | -            | -               | -             | -          |
| <i>Review and audit the records</i>  | <b>8</b>     | <b>10</b>       | -             | <b>8</b>   |
| <b>PC8.</b> review the records periodically to ensure the accuracy of the information  | -            | -               | -             | -          |
| <b>PC9.</b> co-ordinate with the relevant personnel for the audit of records to ensure compliance with the regulatory requirements   | -            | -               | -             | -          |
| <b>NOS Total</b>   | <b>30</b>    | <b>40</b>       | -             | <b>30</b>  |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |   |
|----------------------------|---|
| <b>NOS Code</b>            | AGR/N7123   |
| <b>NOS Name</b>            | Supervise the recording and maintenance of seed processing data |
| <b>Sector</b>              | Agriculture   |
| <b>Sub-Sector</b>          | Agriculture Industries  |
| <b>Occupation</b>          | Seed Production and Processing                                  |
| <b>NSQF Level</b>          | 5   |
| <b>Credits</b>             | 2   |
| <b>Version</b>             | 1.0   |
| <b>Last Reviewed Date</b>  | 30/12/2021  |
| <b>Next Review Date</b>    | 30/12/2024  |
| <b>NSQC Clearance Date</b> | 30/12/2021  |

## Qualification Pack

### AGR/N9911: Ensure adherence to health and safety guidelines at work

#### Description

This OS unit is about ensuring health and safety at the work and dealing with any emergencies or accidents.

#### Scope

The scope covers the following :

- Ensure health and safety
- Deal with emergencies at work

#### Elements and Performance Criteria

##### *Ensure health and safety*

To be competent, the user/individual on the job must be able to:

- PC1.** follow the organisational policy to ensure personal health and safety at the work
- PC2.** ensure that all the co-workers use the appropriate PPE such as gloves, hairnet, mask, earplug, goggles and shoes in all the operations
- PC3.** conduct regular checks to ensure that PPE, emergency equipment and first-aid kit are updated and useable
- PC4.** arrange for the PPE, emergency equipment and first-aid kit to be updated/ replaced as required
- PC5.** ensure the machinery, tools, equipment and the work area are sanitised before and after the use
- PC6.** check that machineries, tools and equipment are used and stored safely as per the manufacturer's instructions
- PC7.** ensure safe handling of any hazardous materials such as chemicals and flammable objects
- PC8.** identify health and safety hazards at the work and take appropriate preventive measures
- PC9.** ensure that only authorised personnel have access to hazardous work areas
- PC10.** arrange for regular workplace audit to ensure safe working conditions
- PC11.** report any out of authority issues to the relevant authority for a timely resolution

##### *Deal with emergencies at work*

To be competent, the user/individual on the job must be able to:

- PC12.** follow the organisational policy to deal with emergencies such as fire, accidents, disease outbreak or natural calamities
- PC13.** arrange for immediate medical attention for any injured personnel
- PC14.** ensure the safe use of emergency equipment according to the manufacturer's instructions
- PC15.** arrange for the emergency equipment to be repaired or replaced as required
- PC16.** report workplace emergencies/ accidents to the relevant authority in compliance with the organisational and regulatory requirements

## Qualification Pack

### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** various practices to ensure personal health and safety at the workplace
- KU2.** the importance of ensuring the use of PPE such as gloves, hairnet, mask, earplug, goggles and shoes at the workplace
- KU3.** the importance of ensuring that PPE, emergency equipment and first-aid kit at the workplace are up to date
- KU4.** the importance and process of sanitising various machineries, tools, equipment and the work before and after the use
- KU5.** safe handling of hazardous materials such as chemicals and flammable objects
- KU6.** the process of identifying health and safety hazards at the workplace and taking appropriate preventive measures
- KU7.** the importance of ensuring that only authorised personnel have access to hazardous work areas
- KU8.** the importance and process of arranging regular workplace audits to ensure safe working conditions
- KU9.** the correct action to be taken to deal with workplace emergencies such as fire, accidents, disease outbreak or natural calamities
- KU10.** the process of providing first aid and requesting further medical assistance
- KU11.** safe use of the emergency equipment as per the manufacturer's instructions
- KU12.** the process of reporting workplace emergencies/ accidents to the relevant authority in compliance with the organisational and regulatory requirements

### Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** maintain work-related notes and records
- GS2.** communicate clearly and politely with co-workers and clients
- GS3.** read the relevant literature to get information about the latest developments in the field of work
- GS4.** plan and prioritise tasks to ensure timely completion
- GS5.** take quick decisions to deal with workplace emergencies/ accidents
- GS6.** listen attentively to understand the information being shared by the speaker
- GS7.** identify possible disruptions to work and take appropriate preventive measures
- GS8.** co-ordinate with the co-workers to achieve the work objectives
- GS9.** evaluate all possible solutions to a problem to select the best one

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <i>Ensure health and safety</i>  | <b>16</b>    | <b>18</b>       | -             | <b>16</b>  |
| <b>PC1.</b> follow the organisational policy to ensure personal health and safety at the work  | -            | -               | -             | -          |
| <b>PC2.</b> ensure that all the co-workers use the appropriate PPE such as gloves, hairnet, mask, earplug, goggles and shoes in all the operations | -            | -               | -             | -          |
| <b>PC3.</b> conduct regular checks to ensure that PPE, emergency equipment and first-aid kit are updated and useable                               | -            | -               | -             | -          |
| <b>PC4.</b> arrange for the PPE, emergency equipment and first-aid kit to be updated/ replaced as required   | -            | -               | -             | -          |
| <b>PC5.</b> ensure the machinery, tools, equipment and the work area are sanitised before and after the use  | -            | -               | -             | -          |
| <b>PC6.</b> check that machineries, tools and equipment are used and stored safely as per the manufacturer's instructions                          | -            | -               | -             | -          |
| <b>PC7.</b> ensure safe handling of any hazardous materials such as chemicals and flammable objects  | -            | -               | -             | -          |
| <b>PC8.</b> identify health and safety hazards at the work and take appropriate preventive measures  | -            | -               | -             | -          |
| <b>PC9.</b> ensure that only authorised personnel have access to hazardous work areas  | -            | -               | -             | -          |
| <b>PC10.</b> arrange for regular workplace audit to ensure safe working conditions   | -            | -               | -             | -          |
| <b>PC11.</b> report any out of authority issues to the relevant authority for a timely resolution  | -            | -               | -             | -          |
| <i>Deal with emergencies at work</i>   | <b>14</b>    | <b>22</b>       | -             | <b>14</b>  |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC12.</b> follow the organisational policy to deal with emergencies such as fire, accidents, disease outbreak or natural calamities           | -            | -               | -             | -          |
| <b>PC13.</b> arrange for immediate medical attention for any injured personnel   | -            | -               | -             | -          |
| <b>PC14.</b> ensure the safe use of emergency equipment according to the manufacturer's instructions   | -            | -               | -             | -          |
| <b>PC15.</b> arrange for the emergency equipment to be repaired or replaced as required  | -            | -               | -             | -          |
| <b>PC16.</b> report workplace emergencies/ accidents to the relevant authority in compliance with the organisational and regulatory requirements | -            | -               | -             | -          |
| <b>NOS Total</b>   | <b>30</b>    | <b>40</b>       | <b>-</b>      | <b>30</b>  |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |  |
|----------------------------|--|
| <b>NOS Code</b>            | AGR/N9911  |
| <b>NOS Name</b>            | Ensure adherence to health and safety guidelines at work |
| <b>Sector</b>              | Agriculture  |
| <b>Sub-Sector</b>          | Agriculture Industries                                   |
| <b>Occupation</b>          | Commodity Management                                     |
| <b>NSQF Level</b>          | 6  |
| <b>Credits</b>             | 1  |
| <b>Version</b>             | 2.0  |
| <b>Last Reviewed Date</b>  | 30/12/2021   |
| <b>Next Review Date</b>    | 29/03/2026   |
| <b>NSQC Clearance Date</b> | 29/03/2023   |

## Qualification Pack

### AGR/N9923: Manage and lead a team effectively

#### Description

This OS unit is about managing and leading a team to ensure that work objectives and organisational goals are achieved.

#### Scope

The scope covers the following :

- Manage the team performance
- Maintain a fair and professional work environment

#### Elements and Performance Criteria

##### *Manage the team performance*

To be competent, the user/individual on the job must be able to:

- PC1.** prepare a work plan according to the tasks and the number of available team members
- PC2.** allocate tasks to the team members according to their skills and roles
- PC3.** arrange the necessary support and resources to help the team members perform their duties
- PC4.** conduct regular team meetings/ briefings to communicate with the team members regarding their work objectives, projects, work progress, etc.
- PC5.** monitor the performance of each team member and progress of the tasks assigned to them
- PC6.** collect the team performance data and prepare the necessary reports
- PC7.** evaluate the reports to identify the scope of improvement
- PC8.** assist the team members with poor performance in improving their performance
- PC9.** arrange for reward and recognition for the team members with good performance
- PC10.** arrange for relevant training and upskilling of the team members for their professional development

##### *Maintain a fair and professional work environment*

To be competent, the user/individual on the job must be able to:

- PC11.** maintain professional relationships with the team members
- PC12.** conduct counselling sessions to resolve conflicts among the team members and guide them regarding their professional development
- PC13.** communicate with the team members to understand their concerns and find appropriate solutions
- PC14.** ensure equal and fair career progression opportunities for all the team members

#### Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** the process of preparing a work plan and allocating tasks

## Qualification Pack

- KU2.** the importance of conducting regular team meetings and counselling sessions
- KU3.** the importance and process of monitoring the team performance
- KU4.** how to prepare work progress reports and their evaluation
- KU5.** various practices to manage and improve team performance
- KU6.** the importance of ensuring reward and recognition for the team's good performance
- KU7.** the importance of arranging training and upskilling for team members for their professional development
- KU8.** how to maintain professional relationships with the team members
- KU9.** the importance and process of resolving conflicts among the team members
- KU10.** the importance of resolving concerns of the team members for their best performance
- KU11.** the importance of ensuring equal and fair career progression opportunities for all the team members

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** write work-related notes and prepare reports
- GS2.** read the relevant policy and scheme-related documents
- GS3.** communicate politely and professionally
- GS4.** listen attentively to understand the information/ concerns being shared
- GS5.** plan and prioritise tasks to ensure timely completion
- GS6.** take quick decisions to deal with workplace emergencies/ accidents
- GS7.** identify possible disruptions to work and take preventive measures
- GS8.** co-ordinate with the co-workers to achieve the work objectives

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <i>Manage the team performance</i>   | <b>16</b>    | <b>24</b>       | -             | <b>15</b>  |
| <b>PC1.</b> prepare a work plan according to the tasks and the number of available team members  | -            | -               | -             | -          |
| <b>PC2.</b> allocate tasks to the team members according to their skills and roles   | -            | -               | -             | -          |
| <b>PC3.</b> arrange the necessary support and resources to help the team members perform their duties  | -            | -               | -             | -          |
| <b>PC4.</b> conduct regular team meetings/ briefings to communicate with the team members regarding their work objectives, projects, work progress, etc. | -            | -               | -             | -          |
| <b>PC5.</b> monitor the performance of each team member and progress of the tasks assigned to them   | -            | -               | -             | -          |
| <b>PC6.</b> collect the team performance data and prepare the necessary reports  | -            | -               | -             | -          |
| <b>PC7.</b> evaluate the reports to identify the scope of improvement  | -            | -               | -             | -          |
| <b>PC8.</b> assist the team members with poor performance in improving their performance   | -            | -               | -             | -          |
| <b>PC9.</b> arrange for reward and recognition for the team members with good performance  | -            | -               | -             | -          |
| <b>PC10.</b> arrange for relevant training and upskilling of the team members for their professional development   | -            | -               | -             | -          |
| <i>Maintain a fair and professional work environment</i>   | <b>14</b>    | <b>16</b>       | -             | <b>15</b>  |
| <b>PC11.</b> maintain professional relationships with the team members   | -            | -               | -             | -          |
| <b>PC12.</b> conduct counselling sessions to resolve conflicts among the team members and guide them regarding their professional development            | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC13.</b> communicate with the team members to understand their concerns and find appropriate solutions | -            | -               | -             | -          |
| <b>PC14.</b> ensure equal and fair career progression opportunities for all the team members               | -            | -               | -             | -          |
| <b>NOS Total</b>   | <b>30</b>    | <b>40</b>       | -             | <b>30</b>  |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |                                    |
|----------------------------|------------------------------------|
| <b>NOS Code</b>            | AGR/N9923                          |
| <b>NOS Name</b>            | Manage and lead a team effectively |
| <b>Sector</b>              | Agriculture                        |
| <b>Sub-Sector</b>          | Generic                            |
| <b>Occupation</b>          | Generic                            |
| <b>NSQF Level</b>          | 6                                  |
| <b>Credits</b>             | 1                                  |
| <b>Version</b>             | 2.0                                |
| <b>Last Reviewed Date</b>  | NA                                 |
| <b>Next Review Date</b>    | 25/11/2024                         |
| <b>NSQC Clearance Date</b> | 25/11/2021                         |

## Qualification Pack

### DGT/VSQ/N0103: Employability Skills (90 Hours)

#### Description

This unit is about employability skills, Constitutional values, becoming a professional in the 21st Century, digital, financial, and legal literacy, diversity and Inclusion, English and communication skills, customer service, entrepreneurship, and apprenticeship, getting ready for jobs and career development.

#### Scope

The scope covers the following :

- Introduction to Employability Skills
- Constitutional values - Citizenship
- Becoming a Professional in the 21st Century
- Basic English Skills
- Career Development & Goal Setting
- Communication Skills
- Diversity & Inclusion
- Financial and Legal Literacy
- Essential Digital Skills
- Entrepreneurship
- Customer Service
- Getting ready for Apprenticeship & Jobs

#### Elements and Performance Criteria

##### *Introduction to Employability Skills*

To be competent, the user/individual on the job must be able to:

- PC1.** understand the significance of employability skills in meeting the current job market requirement and future of work
- PC2.** identify and explore learning and employability relevant portals
- PC3.** research about the different industries, job market trends, latest skills required and the available opportunities

##### *Constitutional values - Citizenship*

To be competent, the user/individual on the job must be able to:

- PC4.** recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.
- PC5.** follow environmentally sustainable practices

##### *Becoming a Professional in the 21st Century*

To be competent, the user/individual on the job must be able to:

- PC6.** recognize the significance of 21st Century Skills for employment

## Qualification Pack

- PC7.** practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life
- PC8.** adopt a continuous learning mindset for personal and professional development

### *Basic English Skills*

To be competent, the user/individual on the job must be able to:

- PC9.** use basic English for everyday conversation in different contexts, in person and over the telephone
- PC10.** read and understand routine information, notes, instructions, mails, letters etc. written in English
- PC11.** write short messages, notes, letters, e-mails etc. in English

### *Career Development & Goal Setting*

To be competent, the user/individual on the job must be able to:

- PC12.** identify career goals based on the skills, interests, knowledge, and personal attributes
- PC13.** prepare a career development plan with short- and long-term goals

### *Communication Skills*

To be competent, the user/individual on the job must be able to:

- PC14.** follow verbal and non-verbal communication etiquette while communicating in professional and public settings
- PC15.** use active listening techniques for effective communication
- PC16.** communicate in writing using appropriate style and format based on formal or informal requirements
- PC17.** work collaboratively with others in a team

### *Diversity & Inclusion*

To be competent, the user/individual on the job must be able to:

- PC18.** communicate and behave appropriately with all genders and PwD
- PC19.** escalate any issues related to sexual harassment at workplace according to POSH Act

### *Financial and Legal Literacy*

To be competent, the user/individual on the job must be able to:

- PC20.** identify and select reliable institutions for various financial products and services such as bank account, debit and credit cards, loans, insurance etc.
- PC21.** carry out offline and online financial transactions, safely and securely, using various methods and check the entries in the passbook
- PC22.** identify common components of salary and compute income, expenses, taxes, investments etc
- PC23.** identify relevant rights and laws and use legal aids to fight against legal exploitation

### *Essential Digital Skills*

To be competent, the user/individual on the job must be able to:

- PC24.** operate digital devices and use their features and applications securely and safely
- PC25.** carry out basic internet operations by connecting to the internet safely and securely, using the mobile data or other available networks through Bluetooth, Wi-Fi, etc.
- PC26.** display responsible online behaviour while using various social media platforms

## Qualification Pack

- PC27.** create a personal email account, send and process received messages as per requirement
- PC28.** carry out basic procedures in documents, spreadsheets and presentations using respective and appropriate applications
- PC29.** utilize virtual collaboration tools to work effectively

### *Entrepreneurship*

To be competent, the user/individual on the job must be able to:

- PC30.** identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research
- PC31.** develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion
- PC32.** identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity

### *Customer Service*

To be competent, the user/individual on the job must be able to:

- PC33.** identify different types of customers and ways to communicate with them
- PC34.** identify and respond to customer requests and needs in a professional manner
- PC35.** use appropriate tools to collect customer feedback
- PC36.** follow appropriate hygiene and grooming standards

### *Getting ready for apprenticeship & Jobs*

To be competent, the user/individual on the job must be able to:

- PC37.** create a professional Curriculum vitae (Résumé)
- PC38.** search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively
- PC39.** apply to identified job openings using offline /online methods as per requirement
- PC40.** answer questions politely, with clarity and confidence, during recruitment and selection
- PC41.** identify apprenticeship opportunities and register for it as per guidelines and requirements

## Knowledge and Understanding (KU)

The individual on the job needs to know and understand:

- KU1.** need for employability skills and different learning and employability related portals
- KU2.** various constitutional and personal values
- KU3.** different environmentally sustainable practices and their importance
- KU4.** Twenty first (21st) century skills and their importance
- KU5.** how to use English language for effective verbal (face to face and telephonic) and written communication in formal and informal set up
- KU6.** importance of career development and setting long- and short-term goals
- KU7.** about effective communication
- KU8.** POSH Act
- KU9.** Gender sensitivity and inclusivity
- KU10.** different types of financial institutes, products, and services

## Qualification Pack

- KU11.** components of salary and how to compute income and expenditure
- KU12.** importance of maintaining safety and security in offline and online financial transactions
- KU13.** different legal rights and laws
- KU14.** different types of digital devices and the procedure to operate them safely and securely
- KU15.** how to create and operate an e- mail account
- KU16.** use applications such as word processors, spreadsheets etc.
- KU17.** how to identify business opportunities
- KU18.** types and needs of customers
- KU19.** how to apply for a job and prepare for an interview
- KU20.** apprenticeship scheme and the process of registering on apprenticeship portal

## Generic Skills (GS)

User/individual on the job needs to know how to:

- GS1.** read and write different types of documents/instructions/correspondence in English and other languages
- GS2.** communicate effectively using appropriate language in formal and informal settings
- GS3.** behave politely and appropriately with all to maintain effective work relationship
- GS4.** how to work in a virtual mode, using various technological platforms
- GS5.** perform calculations efficiently
- GS6.** solve problems effectively
- GS7.** pay attention to details
- GS8.** manage time efficiently
- GS9.** maintain hygiene and sanitization to avoid infection

## Qualification Pack

### Assessment Criteria

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <i>Introduction to Employability Skills</i>  | <b>1</b>     | <b>1</b>        | -             | -          |
| <b>PC1.</b> understand the significance of employability skills in meeting the current job market requirement and future of work   | -            | -               | -             | -          |
| <b>PC2.</b> identify and explore learning and employability relevant portals   | -            | -               | -             | -          |
| <b>PC3.</b> research about the different industries, job market trends, latest skills required and the available opportunities   | -            | -               | -             | -          |
| <i>Constitutional values - Citizenship</i>   | <b>1</b>     | <b>1</b>        | -             | -          |
| <b>PC4.</b> recognize the significance of constitutional values, including civic rights and duties, citizenship, responsibility towards society etc. and personal values and ethics such as honesty, integrity, caring and respecting others, etc.   | -            | -               | -             | -          |
| <b>PC5.</b> follow environmentally sustainable practices   | -            | -               | -             | -          |
| <i>Becoming a Professional in the 21st Century</i>   | <b>1</b>     | <b>3</b>        | -             | -          |
| <b>PC6.</b> recognize the significance of 21st Century Skills for employment   | -            | -               | -             | -          |
| <b>PC7.</b> practice the 21st Century Skills such as Self-Awareness, Behaviour Skills, time management, critical and adaptive thinking, problem-solving, creative thinking, social and cultural awareness, emotional awareness, learning to learn for continuous learning etc. in personal and professional life | -            | -               | -             | -          |
| <b>PC8.</b> adopt a continuous learning mindset for personal and professional development  | -            | -               | -             | -          |
| <i>Basic English Skills</i>  | <b>3</b>     | <b>4</b>        | -             | -          |
| <b>PC9.</b> use basic English for everyday conversation in different contexts, in person and over the telephone  | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC10.</b> read and understand routine information, notes, instructions, mails, letters etc. written in English  | -            | -               | -             | -          |
| <b>PC11.</b> write short messages, notes, letters, e-mails etc. in English   | -            | -               | -             | -          |
| <i>Career Development &amp; Goal Setting</i>   | <b>1</b>     | <b>2</b>        | -             | -          |
| <b>PC12.</b> identify career goals based on the skills, interests, knowledge, and personal attributes  | -            | -               | -             | -          |
| <b>PC13.</b> prepare a career development plan with short- and long-term goals   | -            | -               | -             | -          |
| <i>Communication Skills</i>  | <b>2</b>     | <b>2</b>        | -             | -          |
| <b>PC14.</b> follow verbal and non-verbal communication etiquette while communicating in professional and public settings  | -            | -               | -             | -          |
| <b>PC15.</b> use active listening techniques for effective communication   | -            | -               | -             | -          |
| <b>PC16.</b> communicate in writing using appropriate style and format based on formal or informal requirements  | -            | -               | -             | -          |
| <b>PC17.</b> work collaboratively with others in a team  | -            | -               | -             | -          |
| <i>Diversity &amp; Inclusion</i>   | <b>1</b>     | <b>1</b>        | -             | -          |
| <b>PC18.</b> communicate and behave appropriately with all genders and PwD   | -            | -               | -             | -          |
| <b>PC19.</b> escalate any issues related to sexual harassment at workplace according to POSH Act   | -            | -               | -             | -          |
| <i>Financial and Legal Literacy</i>  | <b>2</b>     | <b>3</b>        | -             | -          |
| <b>PC20.</b> identify and select reliable institutions for various financial products and services such as bank account, debit and credit cards, loans, insurance etc. | -            | -               | -             | -          |
| <b>PC21.</b> carry out offline and online financial transactions, safely and securely, using various methods and check the entries in the passbook                     | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC22.</b> identify common components of salary and compute income, expenses, taxes, investments etc   | -            | -               | -             | -          |
| <b>PC23.</b> identify relevant rights and laws and use legal aids to fight against legal exploitation  | -            | -               | -             | -          |
| <i>Essential Digital Skills</i>  | <b>3</b>     | <b>5</b>        | -             | -          |
| <b>PC24.</b> operate digital devices and use their features and applications securely and safely   | -            | -               | -             | -          |
| <b>PC25.</b> carry out basic internet operations by connecting to the internet safely and securely, using the mobile data or other available networks through Bluetooth, Wi-Fi, etc. | -            | -               | -             | -          |
| <b>PC26.</b> display responsible online behaviour while using various social media platforms   | -            | -               | -             | -          |
| <b>PC27.</b> create a personal email account, send and process received messages as per requirement  | -            | -               | -             | -          |
| <b>PC28.</b> carry out basic procedures in documents, spreadsheets and presentations using respective and appropriate applications   | -            | -               | -             | -          |
| <b>PC29.</b> utilize virtual collaboration tools to work effectively   | -            | -               | -             | -          |
| <i>Entrepreneurship</i>  | <b>2</b>     | <b>3</b>        | -             | -          |
| <b>PC30.</b> identify different types of Entrepreneurship and Enterprises and assess opportunities for potential business through research   | -            | -               | -             | -          |
| <b>PC31.</b> develop a business plan and a work model, considering the 4Ps of Marketing Product, Price, Place and Promotion  | -            | -               | -             | -          |
| <b>PC32.</b> identify sources of funding, anticipate, and mitigate any financial/ legal hurdles for the potential business opportunity   | -            | -               | -             | -          |
| <i>Customer Service</i>  | <b>1</b>     | <b>2</b>        | -             | -          |
| <b>PC33.</b> identify different types of customers and ways to communicate with them   | -            | -               | -             | -          |

### Qualification Pack

| Assessment Criteria for Outcomes   | Theory Marks | Practical Marks | Project Marks | Viva Marks |
|--|--------------|-----------------|---------------|------------|
| <b>PC34.</b> identify and respond to customer requests and needs in a professional manner  | -            | -               | -             | -          |
| <b>PC35.</b> use appropriate tools to collect customer feedback  | -            | -               | -             | -          |
| <b>PC36.</b> follow appropriate hygiene and grooming standards   | -            | -               | -             | -          |
| <i>Getting ready for apprenticeship &amp; Jobs</i>   | <b>2</b>     | <b>3</b>        | -             | -          |
| <b>PC37.</b> create a professional Curriculum vitae (Résumé)   | -            | -               | -             | -          |
| <b>PC38.</b> search for suitable jobs using reliable offline and online sources such as Employment exchange, recruitment agencies, newspapers etc. and job portals, respectively | -            | -               | -             | -          |
| <b>PC39.</b> apply to identified job openings using offline /online methods as per requirement   | -            | -               | -             | -          |
| <b>PC40.</b> answer questions politely, with clarity and confidence, during recruitment and selection  | -            | -               | -             | -          |
| <b>PC41.</b> identify apprenticeship opportunities and register for it as per guidelines and requirements  | -            | -               | -             | -          |
| <b>NOS Total</b>   | <b>20</b>    | <b>30</b>       | -             | -          |

## Qualification Pack

### National Occupational Standards (NOS) Parameters

|                            |                                 |
|----------------------------|---------------------------------|
| <b>NOS Code</b>            | DGT/VSQ/N0103                   |
| <b>NOS Name</b>            | Employability Skills (90 Hours) |
| <b>Sector</b>              | Cross Sectoral                  |
| <b>Sub-Sector</b>          | Professional Skills             |
| <b>Occupation</b>          | Employability                   |
| <b>NSQF Level</b>          | 5                               |
| <b>Credits</b>             | 3                               |
| <b>Version</b>             | 1.0                             |
| <b>Last Reviewed Date</b>  | NA                              |
| <b>Next Review Date</b>    | 29/03/2026                      |
| <b>NSQC Clearance Date</b> | 29/03/2023                      |

## Assessment Guidelines and Assessment Weightage

### Assessment Guidelines

1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down the proportion of marks for Theory and Skills Practical for each PC.
2. The assessment for the theory part will be based on the knowledge bank of questions created by the SSC.
3. Individual assessment agencies will create unique question papers for the theory part for each candidate at each examination/training centre (as per the assessment criteria below).
4. Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/ training centre based on these criteria.
5. In case of successfully passing only a certain number of NOSs, the trainee is eligible to take a subsequent assessment on the balance NOS's to pass the Qualification Pack.
6. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack

**Minimum Aggregate Passing % at QP Level : 70**

## Qualification Pack

**(Please note:** Every Trainee should score a minimum aggregate passing percentage as specified above, to successfully clear the Qualification Pack assessment.)

### Assessment Weightage

Compulsory NOS

| National Occupational Standards   | Theory Marks | Practical Marks | Project Marks | Viva Marks | Total Marks | Weightage  |
|---|--------------|-----------------|---------------|------------|-------------|------------|
| AGR/N7119.Plan and supervise the preparation for seed processing          | 30           | 40              | -             | 30         | 100         | 25         |
| AGR/N7121.Supervise the seed processing operation                         | 30           | 40              | -             | 30         | 100         | 30         |
| AGR/N7123.Supervise the recording and maintenance of seed processing data | 30           | 40              | -             | 30         | 100         | 30         |
| AGR/N9911.Ensure adherence to health and safety guidelines at work        | 30           | 40              | -             | 30         | 100         | 5          |
| AGR/N9923.Manage and lead a team effectively                              | 30           | 40              | -             | 30         | 100         | 5          |
| DGT/VSQ/N0103.Employability Skills (90 Hours)                             | 20           | 30              | -             | -          | 50          | 5          |
| <b>Total</b>  | <b>170</b>   | <b>230</b>      | <b>-</b>      | <b>150</b> | <b>550</b>  | <b>100</b> |

## Qualification Pack

### Acronyms

|             |   |
|-------------|---|
| <b>NOS</b>  | National Occupational Standard(s)               |
| <b>NSQF</b> | National Skills Qualifications Framework        |
| <b>QP</b>   | Qualifications Pack                             |
| <b>TVET</b> | Technical and Vocational Education and Training |

## Qualification Pack

### Glossary

|  |  |
|--|--|
| <b>Sector</b>                                | Sector is a conglomeration of different business operations having similar business and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.  |
| <b>Sub-sector</b>                            | Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.   |
| <b>Occupation</b>                            | Occupation is a set of job roles, which perform similar/ related set of functions in an industry.  |
| <b>Job role</b>                              | Job role defines a unique set of functions that together form a unique employment opportunity in an organisation.  |
| <b>Occupational Standards (OS)</b>           | OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the Knowledge and Understanding (KU) they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts. |
| <b>Performance Criteria (PC)</b>             | Performance Criteria (PC) are statements that together specify the standard of performance required when carrying out a task.  |
| <b>National Occupational Standards (NOS)</b> | NOS are occupational standards which apply uniquely in the Indian context.   |
| <b>Qualifications Pack (QP)</b>              | QP comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A QP is assigned a unique qualifications pack code.   |
| <b>Unit Code</b>                             | Unit code is a unique identifier for an Occupational Standard, which is denoted by an 'N'  |
| <b>Unit Title</b>                            | Unit title gives a clear overall statement about what the incumbent should be able to do.  |
| <b>Description</b>                           | Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.   |
| <b>Scope</b>                                 | Scope is a set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on quality of performance required.  |

## Qualification Pack

|   |  |
|---|--|
| <b>Knowledge and Understanding (KU)</b> | Knowledge and Understanding (KU) are statements which together specify the technical, generic, professional and organisational specific knowledge that an individual needs in order to perform to the required standard.   |
| <b>Organisational Context</b>           | Organisational context includes the way the organisation is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.   |
| <b>Technical Knowledge</b>              | Technical knowledge is the specific knowledge needed to accomplish specific designated responsibilities.   |
| <b>Core Skills/ Generic Skills (GS)</b> | Core skills or Generic Skills (GS) are a group of skills that are the key to learning and working in today's world. These skills are typically needed in any work environment in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles. |
| <b>Electives</b>                        | Electives are NOS/set of NOS that are identified by the sector as contributive to specialization in a job role. There may be multiple electives within a QP for each specialized job role. Trainees must select at least one elective for the successful completion of a QP with Electives.  |
| <b>Options</b>                          | Options are NOS/set of NOS that are identified by the sector as additional skills. There may be multiple options within a QP. It is not mandatory to select any of the options to complete a QP with Options.  |